

# The Seven Expectations of Great Managing



## **BUILD RELATIONSHIPS**

The best managers establish connections with others to build trust, share ideas and accomplish work.



## **DEVELOP PEOPLE**

The best managers help others become more effective through strengths, expectations, encouragement and coaching.



## **LEAD CHANGE**

The best managers recognize that change is essential, set goals for change and lead purposeful adaptations to work that align with a stated vision.



## **INSPIRE OTHERS**

The best managers inspire others through vision, confidence, challenge and recognition.



## **THINK CRITICALLY**

The best managers seek information, critically evaluate information, apply knowledge and solve problems.



## **COMMUNICATE CLEARLY**

The best managers listen, share information concisely with purpose and are open to opinions.



## **CREATE ACCOUNTABILITY**

The best managers identify consequences of actions and hold themselves and others responsible for performance.